



# SUMATHI REDDY

INSTITUTE OF TECHNOLOGY FOR WOMEN

*Learning at its best*

**Affiliated to JNTUH - Approved by AICTE**

**MEMORANDUM OF UNDERSTANDING  
(MOU)**

**BETWEEN**



**SUMATHI REDDY INSTITUTE OF TECHNOLOGY  
FOR WOMEN, ANANTHASAGAR, HASANPARTY,  
WARANGAL**

**&**



**Arete IT Services**  
An ISO 9001 : 2005 certified company

**ARETE IT SERVICES PVT. LTD., VIJAYAWADA**

**FOR**

**ACADEMIC PROJECT, SKILL DEVELOPMENT, PLACEMENT AND  
RELATED SERVICES**

*Rajani*

**PRINCIPAL**

Sumathi Reddy Institute of Technology for Women  
Ananthasagar (V), Hasanparthy (M)  
WARANGAL - 506 371 (T.S.)





# SUMATHI REDDY

## INSTITUTE OF TECHNOLOGY FOR WOMEN

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### MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this on the 6<sup>th</sup> DAY of FEBRUARY Two Thousand and Nineteen (06-02-2019), by and between

#### **SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN**

**ANANTHASAGAR, HASANPARTHY, WARANGAL**, the First Party represented herein by its **PRINCIPAL** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

**AND**

**ARETE IT Services Pvt. Ltd., 40-5-10/A, Spice-Inn Building, beside DV Manor Hotel, Vijayawada**, the Second Party, and represented herein by its Zonal / Divisional Head, **N VARAPRASAD, MANAGING DIRECTOR**, (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

#### **WHEREAS:**

- A)** First Party is a Higher Educational Institution named: **SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN, ANANTHASAGAR, HASANPARTHY,**

*Rajasekhari*  
**PRINCIPAL**

Sumathi Reddy Institute of Technology for Woman  
Ananthasagar (V), Hasanparthy (M)  
WARANGAL - 506 371 (T.S.)





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### **WARANGAL.**

First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

- B) The Parties intent to cooperate and focus their efforts on cooperation within area of Project Development, Skill Based Training, Education and Research.
- C) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- D) **ARETE IT Services Pvt. Ltd., 40-5-10/A, Spice-Inn Building, beside DV Manor Hotel, Vijayawada,** the Second Party is engaged in Business, Software Consultancy, Skill Development, Education and R&D Services in the fields of - software, hardware training and development center - - and related fields

**ARETE IT Services Pvt. Ltd.,** operates with the philosophy of collaborating with customer and leveraging product-engineering heritage to build cutting-edge applications to meet customer's business requirements and maximizing applications ROI. Application Services are core to our strategy and contribute close to 56% of ARETE'S revenues from selected verticals like Financial Services, Hi-Tech and Manufacturing, Retail & Consumer, Media & Entertainment, Life Sciences & Healthcare and other emerging verticals.

ARETE IT Services is envisaged as a single point technical solution center to address the requirements of the industry by training our engineering students in latest and relevant technologies. As our center has close relations with the industry, we wish to help the students in shaping their future.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

  
**PRINCIPAL**  
Sumathi Reddy Institute of Technology for Women  
Ananthasagar (V), Hasanparthy (M)  
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### CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

### CLAUSE 2 SCOPE OF THE MoU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Industrial Training:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries. The industrial training and exposure provided to students and faculty through this association will build confidence

*Principal*  
**PRINCIPAL**  
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and prepare the students to have a smooth transition from academic to working career. The First Party will provide its Labs / Workshops for the hands-on training of the learners enrolled with the First Party.

- 2.3 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.4 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.5 **Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs and will facilitate placements for at least 70% of the students. The Second Party will itself absorb at least 20% of the trained students.
- 2.6 **Faculty Development Programs:** Second Party to train the faculties of First Party for imparting industrial exposure /training as per the industrial requirement considering the National Occupational Standards in concerned sector ,if available
- 2.7 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- 2.8 There is no financial commitment on the part of the **SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN, Ananthasagar, HASANPARTHY, WARANGAL, TELANGANA**, the First Party to take up any program mentioned in the MOU.If there is any financial consideration, it will dealt separately

### CLAUSE 3 INTELLECTUAL PROPERTY

*Rajaram*  
PRINCIPAL

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- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

#### **CLAUSE 4 VALIDITY**

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN, ANANTHSAGAR, WARANGAL, TELANGANA**, the First Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **Training Partner or ARETE IT Services Pvt. Ltd.**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU

Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

#### **CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES**

- 5.1 It is expressly agreed that **SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN, ANANTHSAGAR, WARANGAL, TELANGANA** and **ARETE IT Services Pvt. Ltd.**, are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or

  
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implied, on behalf of the other Party, without the prior written consent of the other Party.

Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at Warangal. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Warangal**.

**AGREED:**

For Name of Institution

**SUMATHI REDDY INSTITUTE OF TECHNOLOGY FOR WOMEN,  
ANANTHASAGAR, WARANGAL, TELANGANA**

**Principal**  
Sumathi Reddy Institute of Technology For Women  
Ananthasagar (V), Hasanparthy  
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For Name of Industry

**ARETE IT Services Pvt. Ltd.**

Authorized Signatory



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No. SRITW/CIRCULAR/2019

Date : 15/02/2019

**CIRCULAR**

All the students are hereby informed that, Training on “**Soft Skills**” in association with **ARETE** will be conducted on 06<sup>th</sup> March, 2019 in association with Arete Solutions, interested students can contact **M. Ranjith Kumar, Assistant Professor, Dept. of CSE** for registration.

*Rijan*  
Principal

**Principal**  
Sumathi Reddy Institute of Technology for Women  
Ananthasagar (V), Hasanparthy (M)  
WARANGAL - 506 371 (TS)

**To be read in All Class Rooms**

**Copy to:**

1. All HoD's(ECE, CSE & H&SC)
2. Administrative Officer
3. In-charge, Exam Branch
4. Library





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## **A Report on activities conducted by Arete**

Date: 06-03-2019

To: ARETE

From: SRITW

Subject: Activity Report under MoU

Introduction:

This report provides an overview of the activities conducted at Sumathi Reddy Institute of Technology for Women

as part of our Memorandum of Understanding (MoU) with ARETE. This MoU, signed on 6-02-19, outlines the

collaboration between the two institutions and the initiatives we have undertaken together to achieve common objectives.

Activity Conducted: Soft Skills Training

Collaborative Events: ARETE has actively participated in and supported our college events, such as On-job Training.

Conclusion: The MoU between SRITW and ARETE has fostered a meaningful and productive collaboration. Our joint efforts have resulted in various activities that have made students get placed. We remain committed to the terms of the MoU and look forward to continuing our partnership, expanding our collaboration, and achieving our shared goals. We appreciate the support and engagement of ARETE and are excited about the prospects for future endeavors.



*Rijan*

**Principal**

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List of students attended training on "Soft Skills" conducted by ARETE

S.NO.	H.NO.	NAME OF THE STUDENT	SIGNATURE
1	166Y1A0559	KOTAGIRI SWATHI	Swathi
2	166Y1A0569	M.MOUNIKA	Mounika
3	166Y1A0577	KEERTHANA NIMMALA	Keerthana
4	166Y1A0585	R.AMANI	Amani
5	166Y1A0592	SANKOJULA VEENA	Veena
6	166Y1A0599	RAKHI LEDHORIYE	Rakhi
7	166Y1A05A9	DEMULA HARSHITHA	Harshitha
8	166Y1A0558	KONDA SAI PRASANNA	Sai Prasanna
9	166Y1A0568	M.KEERTHANA	Keerthana
10	166Y1A0575	NEELI AKHILA	Akhila
11	166Y1A0584	P.SONIYA	Soniya
12	166Y1A0591	SANA FATIMA	Sana Fatima
13	166Y1A0598	L.TEJASWINI	Tejaswini
14	166Y1A05A8	SHIREESHA VEMUGANTI	Shireesha
15	166Y1A05B5	ZOHRA PRAVEEN	Zohra Praveen
16	166Y1A0557	KOMMINENI NIKHITHA	Nikhitha
17	166Y1A0567	M.SHARANYA	Sharanya
18	166Y1A0574	NALLA PRASANNA	Prasanna
19	166Y1A0583	PONNOJU RAVEENA	Raveena
20	166Y1A0590	SANA AFREEN	Sana Afreen
21	166Y1A0597	S.CHANDANA	Chandana
22	166Y1A05A7	VATTE SOUMYA	Soumya
23	166Y1A05B4	Y.PREETHI	Preethi
24	166Y1A0556	KOLUGOORI SHIVANI	Shivani
25	166Y1A0566	MARA SRAVYA	Sravya
26	166Y1A0573	MANISHA MUTTINEN	Manisha
27	166Y1A0582	PONAGANTI PREETHI	Preethi
28	166Y1A0589	SAMALA ANU	Anu
29	166Y1A0596	SUMAIYA NAZNEEN	Nazneen



*Rajai*  
Principal

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30	166Y1A05A5	VANGALA SUMANJALI	sumanjali
31	166Y1A05B3	Y.SAHAJA	SahaJa
32	166Y1A0555	KOLUGOORI SHALINI	Shalini
33	166Y1A0562	M.DIVYA SREE	Sree
34	166Y1A0572	MUKKA LAKSHMI	Lakshmi
35	166Y1A0581	MRUDULA PINNINTI	Mrudula
36	166Y1A0588	SADIA AFREEN	Afreena
37	166Y1A0595	SOLA BHAVANI	Bhavani
38	166Y1A05A4	V.TEJASWINI	Tejaswini
39	166Y1A05B2	Y.POOJA	Pooja
40	166Y1A0554	KOKKU TEJASRI	Tejasri
41	166Y1A0561	V.LAXMI	V. Laxmi
42	166Y1A0571	M.HEMA SRI	Hemasri
43	166Y1A0580	P.SHIRISHA	Shirisha
44	166Y1A0587	S.PRANATHI	Pranathi
45	166Y1A0594	S.LAHARI SUPRIYA	Lahari Supriya
46	166Y1A05A2	NIKHITHA REDDY THOKALA	Nikhitha
47	166Y1A05B1	V.SHLOKA	Shloka
48	166Y1A0553	KARRE NIHARIKA	Niharika
49	166Y1A0560	K.SHRUTHI GOUD	Shruthi
50	166Y1A0570	MUDHIGANTI RACHANA	Rachana
51	166Y1A0404	ANUGU ABHINAYA	Abhinaya
52	166Y1A0406	BANDLOJU SRAVANI	Sravani
53	166Y1A0407	BIKKINENI CHANDANA	Chandana
54	166Y1A0408	BOJJA DIVYA	B. Divya
55	166Y1A0409	BOLLA PRANEETHA	Praneetha
56	166Y1A0410	BOLLEDA AKHILA	Akhila
57	166Y1A0411	BUSHRA ANJUM	Bushra Anjum
58	166Y1A0415	CHINTHIREDDY PRAVALIKA	Pravalika
59	166Y1A0416	CHITLA SINDHUJA	Sindhujha
60	166Y1A0417	DANDEBOINA AMANI	Amani



*Rajai*  
**Principal**

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61	166Y1A0419	DARSHANALA GOUTHAMI	Gouthami
62	166Y1A0420	DEVUNURI JASHNAVI	Jashnavi
63	166Y1A0427	KADARI SWATHI	Swathi
64	166Y1A0428	KALAKOTA PRIYANKA	Priyanka
65	166Y1A0429	KASARLA BHANU	Bhanu
66	166Y1A0430	KATRAPALLY SHREYA	Shreya
67	166Y1A0431	KAVITI BHAGYASRI	Bhagyasri
68	166Y1A0444	MANGI PRAVALIKA	Pravalika
69	166Y1A0445	MANNE SATISH MADHURA	Satish
70	166Y1A0446	MITTAPELLI SAHITHI	Sahithi
71	166Y1A0447	MOHAMMAD RUMANA	Rumana
72	166Y1A0448	MOOTHA SREEJA	Sreeja
73	166Y1A0449	MUKKERA ASHALESHA	Ashalesha
74	166Y1A0450	MULA ROSHINI	Roshini
75	166Y1A0472	TAKKALLAPALLY MEENA	Meena
76	166Y1A0473	THALLAPELLY MADURI	Maduri
77	166Y1A0474	VASALA POOJITHA	Poojitha
78	166Y1A0476	VEMULA SACHIVYA REDDY	Sachivya
79	166Y1A0477	VENUVANKA MANSI	Mansi
80	166Y1A0478	VURLUGONDA SOUMYA	Soumya
81	166Y1A0479	ZILPELLIWAR SREEJA	Sreeja

  
M. Ranjith Kumar  
Coordinator



*Rajai*  
Principal

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Delivering lecture on Soft Skills by Aditya singh. contact: 85674 42563



*Rijan*

**Principal**

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## ARETE SERVICES

An ISO 9001:2008 Certified..



40-5-10/A,  
Beside DV manor,  
Tikkle Road,  
3 rd floor, Spice-Inn Building,  
Vijayawada-520010

Date: 25-03-2019

### Sub: Offer of Employment

Dear **S.Bhavani**,

Firstly we would like to thank you for your interest in an opportunity with Arete Services. Based on our discussions, we are pleased to offer you the position of **Software Trainee**. Your initial base location will be **Vijayawada**.

Your annual gross compensation, calculated on a cost-to-company basis, is **Rs.2, 60,000/-plus Incentives** as per your performance.

You are requested to join us on or before **10th April,2019**. In the event of non-compliance with this, the offer will automatically stand withdrawn.

On the day of joining you are requested to report to **Keerthi.N**. Annexure I lists the documents required to complete the joining procedure. Request you to carry the original documents (for verification) along with an additional copy, as specified.



*Rejai*



**PRINCIPAL**  
Sumathi Reddy Institute of Technology for Women  
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WARANGAL - 506 371 (T.S.)

Visit us @ [www.aretervices.org](http://www.aretervices.org); Ph: +91-866-6669577; E-mail: [info@aretervices.org](mailto:info@aretervices.org)

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## ARETE SERVICES

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40-5-10/A,  
Beside DV manor,  
Tikkle Road,  
3 rd floor, Spice-Inn Building,  
Vijayawada-520010

Kindly sign/acknowledge and return the duplicate of this letter as a token of your acceptance.

We welcome you to be a part of **Arete Services** team and to experience an environment of mutual learning and growth.

Yours faithfully

**For Arete Services,**

  
Keerthi.N  
Hr Manager

I accept the above offer and my date of joining is : \_\_\_\_\_

Signature: \_\_\_\_\_



*Ripai*

**PRINCIPAL**  
Sumathi Reddy Institute of Technology for W.  
Ananthasagar (V), Hasanparthy (M)  
WARANGAL 506 37° (T.S.)

Visit us @ [www.aretervices.org](http://www.aretervices.org); Ph: +91-866-6669577; E-mail: [info@aretervices.org](mailto:info@aretervices.org)





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## SERVICES

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### ANNEXURE I

#### JOINING CHECKLIST (FOR CANDIDATE)

1. Photocopy of Birth Certificate, S.S.C. Certificate, School Leaving Certificate
2. Photocopy of all the Mark sheets / Consolidated Mark sheets
3. Photocopy of Degree & Post Graduate Degree certificate
4. Previous employment relieving & experience letter.
5. Certificate of last drawn salary, salary slip
6. Form 16 (if applicable)
7. Photocopy of first & last pages of Passport (with ENCR stamping)
8. PAN card
9. Three stamp size and three passport size photographs (with blue background)
10. Dependents passport size photograph (two numbers) for Medical insurance
11. Proof of Current and Permanent Address
12. Physical Fitness Certificate
13. Photocopy of a Four wheeler driving license (if available)

Note: You will be required to sign an 'Employee Confidentiality Agreement' effective from your date of joining. This Confidentiality Agreement is to ensure that all proprietary information, documents, literature, invention obtained/made during your tenure with the Company, could and shall be utilized by you only in the beneficial interests of the Company.

**Please carry all original documents along with an additional copy wherever mentioned above, on the day of joining. Kindly note that salary payout will be processed only after completion of all joining procedures.**



*P. Raju*

**PRINCIPAL**  
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